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10 Easy Tips to Improve Your Ezine

By Terri Seymour

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by: **Terri Seymour**

Writing and publishing an ezine is a very important part of your online business so you want to make it the best possible ezine you can. I have made mistakes and changed and re-changed my ezine many times to make it the best it can be. I am still always looking for ways to improve MOE. Over the years I have learned a few simple ways to improve my ezine. You can easily implement these tips into your ezine.

1. ALWAYS, ALWAYS have your email, along with your name and url right at the top of your ezine. Unbelievably, I have read ezines where I could NOT find the email or even the name of the publisher!!! Also at the end of your ezine have name, address, phone number, and email and url again for easy access. Nothing is worse than trying to find contact info that for some reason is invisible!
2. Make sure you also always provide your subscribe and unsubscribe info as well. I would suggest putting this info at the bottom of the ezine. If you post your unsubscribe url right at the top of your ezine it is like you are inviting your subscribers to unsubscribe.
3. Provide a forum for your readers to interact with you and your other readers. A section entitled, Reader's Corner or Reader's Comments, where they can send in their comments, questions, feedback or whatever. This gives them a chance to become a part of the ezine. This also helps build the reader-publisher relationship that is very important!
4. Keep your ezine clean and sharp looking. Don't add too many of the squiggles and decorations. They may look *cute* but they sometimes make it hard to read your ezine, thus prompting the ole' delete finger to become activated!
5. ALWAYS provide some original content. Writing articles is a great way of doing this. If you are not yet comfortable writing articles, (Yes, you can), write an editorial in each issue. Talk a bit about yourself, the latest happenings in the business, what is going on around the net, etc., things of that

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nature. This is a chance to bring out your personality, the main thing that makes your ezine unique!!

6. Having too many ads in each issue is a great way of bringing down the value of your ezine. I would suggest no more than 4 or 5 per issue. Reading an ezine that has 20 or 30 ads (oh yeah, I've seen them) is not very interesting or realistic. Most people would not even go through the whole thing. Here comes that delete finger again!! You want your advertisers to get more value for their money and having a limited number of ads is one of the best ways of doing this.

7. I think adding a small section for this 'n that is a good idea also. Some humor, a little fun, interesting tidbits, jokes, stories, etc. We are business men and women, but we don't have to be 100% business, 100% of the time!!

8. Privacy Policy – Put a privacy policy towards the top of the ezine. Let your readers know their privacy is safe with you and your ezine.

9. Proofread – Always proofread and double-check your text. You do not want your ezine to look like it was written by a 10 year old. Correct all spelling and grammatical errors.

10. Give your ezine an interesting and pulling name. I have subscribed to most ezines just by the name alone. If the name gets my attention, I subscribe.

Names like:

Power Promotion Ezine

Marketing Mania Ezine

Web Success Ezine

are short and to the point. They also make me want to read more.

Names like:

Internet Marketing News

John Doe's Ezine

Home Business News

are more generic and do not get my attention! They lack the "oomf" that make me want to subscribe.

I hope some of these tips give you an idea of how you can improve your ezine and make it the best it can be. Remember that ezine publishing is one of the most essential aspects of your online success. If you are in this business, you should be able to say, "I have My Own Ezine! " ;-) Good luck and success to you all!!

Terri Seymour owns and operates

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10 Winning Ezine Publishing Tips

By **Ken Hill**

1. Share your personality with your subscribers. Your subscribers are more likely to want to buy from someone they feel like they know.
2. Involve your subscribers in your ezine by asking them to send in their profiles, tips and advice, or by asking them to send in their articles for publication in your ezine.
3. Include testimonials or endorsements for your business within your ezine.

Ask for feedback within your ezine and on your site to gather more of these for your products or services.

4. Periodically run surveys or polls that give you direction on where to take your ezine.

Keep your polls or surveys short and to the point. Only ask questions you need to know at the time.

Also provide a bonus or freebie for taking your polls or surveys to increase the number of your readers that participate in them.

5. Write articles. Your articles will give you an effective way to share your tips and expertise with your subscribers.

Your articles can also be used as a powerful promotional tool that boosts your subscriptions.

6. Run an "Ask The Editor" section.

This section will not only provide answers or solutions to your subscribers' questions but is also an excellent way to increase your status as an expert in your field.

7. Provide a bonus or freebie for subscribing to your ezine. You could provide ebooks, email courses, or access to your membership site as a bonus for subscribing.

8. Provide your subscribers with special sales on advertising in your ezine.

Your subscriber only specials will help you to get more of your subscribers to purchase ads for the first time and will also help you to get more of your subscribers to advertise in your ezine on a consistent basis.

9. Promote affiliate programs to your subscribers by recommending their products.

If you've already gained the trust of your subscribers, writing recommendations will be very effective in increasing your commissions. Only recommend products that you know deliver.

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10. Swap recommendations with other ezine publishers.

You could recommend another publisher's ezine in your own words in exchange for that publisher doing the same for you.

You could also set up a recommended ezine section where you and several other ezine publishers promote each other's ezines.

In addition, you could successfully increase your subscriptions by swapping recommendations in your welcome message or on your "thank you" page that your new subscribers are taken to after subscribing to your ezine.

Article by writer, Ken Hill. Learn tips and techniques to help you successfully start your own ezine. Visit Ken's site today at

for more articles and a great tutorial on ezine

publishing.

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