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## 6 Cheeky Ways To Get An Upgrade On Your Air Ticket

By Neil Stelling

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"6 Cheeky Ways To Get An Upgrade On Your Air Ticket"

– by Neil Stelling B.Sc, MBA

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Big company employees usually book through their company travel manager. Since they don't make their own booking, how can they get their preferred deal ? ... first class, air miles, preferred flight time etc.

Some business travellers exercise more ingenuity and cunning finding a way around their company travel policy, than they use in their actual job.

Many business travellers shed tears at the demise of Concorde. Blagging their way onto Concorde represented the pinnacle of transatlantic travel achievement. Few company travel policies allow such luxury, but Concorde rarely flew without a majority of business travel passengers.

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Concorde flights spawned many excuses. Shorter time without a cigarette, fear of flying, creativity etc. Since Concorde retired, first class became the main goal – followed by business class, or maximum air miles.

Company travel managers can actually save their companies vastly more money than negotiating with travel suppliers. If someone flies economy instead of business, that's often worth about four tickets.

But the big company employee still holds a bag of tricks :

- \* Medical

- \* Schedule

- \* Late Booking

- \* Hotels

- \* Inefficient Systems

- \* Promotion

Medical grounds provide good excuses for upgrade. Did you hear the expression 'economy class syndrome' ? It refers to deep-vein thrombosis. This, undoubtedly unpleasant and dangerous condition, produces the biggest increase in business class upgrade requests. Many people actually hand over a medical certificate to support their claim... know any doctor friends ?

A good trick manipulates Schedules. This works well for people collecting air miles. Simply arrange your meeting so you can only get there using your preferred flight.

Book late, hoping economy sells-out early, and only business class seats remain. This common ploy usually fails if company policy requires an advance notice period.

Even if you can't get your preferred flight upgrade, a 5 \* hotel will help soothe your disappointment. Although travel managers carefully monitor air travel and car hire, they're less likely to have local hotel knowledge. You can find yourself in a far superior hotel than company policy really allows.

Your company may run a strict travel policy. But inefficient systems prevent them actually detecting your

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abuse. Try to find out how your company checks its business travel. Does the travel agent provide reports ? Are you forced to use a corporate card that itemizes all your expenses ? Even if they do, not all companies actually analyze the data. Search for chinks in your companies travel policy armour.

Finally, if all else fails, get promotion ! Yes, if you get a senior management position you can ignore your own rules. Or you might finally be entitled to the standard of travel you feel appropriate to you.

Using these six ways, and any others you can think of, every business trip soon becomes a luxury you can look forward to.

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### **Ticket Tips on how to buy tickets from Premium Online Ticket Brokers**

**By Mac James**

One of the best ways to secure a quality seat for an event is by using a ticket broker. Ticket brokers specialize in obtaining premium seats, but also at a premium price!

·Always use an established ticket broker that is a good standing member of the BBB or other

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professional industry organization such as the NATB (National Association of Ticket Brokers).

- Make sure that you know you are not dealing with the box office itself, rather a third party broker and know how brokers operate.

- Ticket Brokers charge a premium price above what is listed on the ticket at the face value. They do not charge face value for tickets!

- Ticket brokers will determine ticket prices by the supply and demand of each particular event. Tickets could range from a few dollars over the face value to hundreds of dollars above the face value. It all depends on the market value for the event.

- Ticket brokers are much like travel agents or stockbrokers. They have access to everything you need to know about seating, venues, upcoming shows, and available tickets from industry sources.

- Ticket brokering is a very competitive business. Look for a broker that provides good, professional and courteous service.

- Ticket brokers will often only ship tickets to the address listed on your credit card billing statement.

This is for your own

personal consumer safety. If an alternate shipping address is requested, ticket brokers may ask for a copy of a driver's license. Don't be alarmed, it's a measure taken for your own consumer safety!

Ticket brokers provide a safe, secure and professional way to buy quality tickets. Just be prepared to pay a premium fee for the service they provide. Be sure to check out our recommended broker sites below:

The Ticket Twister Team has 18 + years of experience to help fill your

needs. Please visit our online store at



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