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8 Steps to Solving All Financial, Relationship, Security or Health Problems

By David Cameron Gikandi

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Supporting the creation of every financial, health, security or relationship problem or phenomenal success is a set of timeless universal laws that never fail or err. Not even once. Every moment unfolds under perfect laws. Knowing what these laws are and how to apply them will miraculously wipe out any problem and produce success, always.

Over the last 4,000 years or so, we have repeatedly received the exact same how-the-world-works guidance from industry barons, spiritual masters, philosophers, quantum physicists, great leaders and sages.

Here are some tips on how you can solve any financial, relationship, security or health problem:

1. Understand your world. Many Nobel Prize winning physicists have recently proven beyond doubt that the physical world is one large sea of energy that flashes into and out of being in a fraction of a second, over and over again. Nothing is solid. This is the world of Quantum Physics. They have proven that thoughts are what put together and hold together this ever-changing energy field into the 'objects' that we see.
2. Know the tools of creation. Your thoughts, words and actions create your experiences. You become what you think about. Albert Einstein once said that imagination is the most powerful creative force. The Bible says 'As a man thinketh, so is he.' Become very aware of your thoughts, and be deliberate in your thinking. There are no idle thoughts. Have vision, and stick with it.
3. Believe. Henry Ford said "Whether you think you can or can't - either way you are right". That is pretty much the same thing that Jesus and many others have said.
4. Understand cause and effect. The law of cause and effect is the prime law that runs the universe. It is the number one law. Every spiritual and scientific teacher has sought to teach it. They may have said

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you reap what you sow, or you get what you give, or what goes around comes around, or karma, or consequences, or every action has an equal and opposite reaction, or many other similar statements. Quantum physics is now teaching us how this works, exactly, on a sub-atomic level. Things get better when you get better. They get worse when you get worse. The world is all within you. You are at cause over everything that happens in your life, whether you were conscious of it or not.

5. Eliminate level confusion. Align your thoughts, words and actions with your goals. Become aware. And realize that the physical world is an effect, not a cause. It is a result of our thoughts, words and actions. You cannot achieve anything by trying to manipulate the effect. Instead look to change the cause.

6. Understand infinite loops. You see what you believe and you believe what you see. But the start of this loop is that what you believe is what causes the conditions that you see.

7. Know that there is no order of difficulty, as all limits are placed upon yourself by what you believe to be so.

8 Find your purpose. Find out what makes you happiest, and work within your purpose. When you do so, your confidence, inspiration, creativity, energy and passion will be unstoppable.

David Cameron Gikandi, CEO ImagesOfOne.com and author of A Happy Pocket Full of Money: Your Quantum Leap into the Understanding, Having and Enjoying of Immense Wealth and Happiness. Available for download at <http://www.ImagesOfOne.com>.

How to Identify a Problem Solver

By Harry Joiner

As an executive recruiter, I interview a lot of people. And while most candidates find a way to look good on paper, their resumes don't always reveal how good of a problem solver they are. Yet all of my clients want to hire problem solvers – people who can walk into their operation and make their problems go away.

This is understandable. Business, of course, is all about problems. In fact, whether your business is in growth mode or decline, you will always have problems. And it's management's job to either come up with the answers, or hire people who will. This article is about the latter.

How We Learned about Solving Problems

Through conventional classroom education, most of us have come to believe that there is usually a right or a wrong answer to a problem. As such, we tend to study our most pressing business problems to find a single "right" answer – as if we are solving for X in a math problem. Yet in the business world, many problems don't become clearer the more we study them. Instead, they may become larger and more confusing. Problems involving a mix of personalities and dynamic markets can be especially

vexing.

Naturally, hiring managers who fail to understand the nature of their business problems will find it difficult to hire someone who can solve them.

Seven Steps to Successful Problem Solving

When solving problems – whether in real life or in a job interview – it's important to follow a logical process. Most business problems are not solved because people don't define the "real problem" clearly. Therefore, the strength of a job applicant's problem solving ability can be seen by walking them through the following seven step framework while getting them to describe how they solved a real life problem in their last job. When discussing a problem that they solved in a previous job, the applicant should demonstrate an ability to:

1. Define the problem: Have the candidate identify what went wrong by including both a cause and an effect in the definition in the problem they solved.
2. Define the objectives: Have the candidate explain the outcome he wanted to achieve as a result of solving the problem.
3. Generate alternatives: How many alternatives did the candidate generate? Did the quality of the alternatives vary greatly? Was there a significant difference in the hard (and soft) costs associated with each idea? And so on. This is the area in which the candidate can demonstrate their creativity and resourcefulness as a problem solver.
4. Develop an action plan: Have the candidate recap their detailed action plan. Most action plans for tough problems involve taking several steps over a period of time. In his recap, does the candidate specify who did what? And by what dates? The devil is in the details, and detailed problem solvers are usually more effective than generalists.
5. Troubleshoot: This is where the candidate can recap the worst cases scenarios. What could have gone wrong in his plan? What might have been the side effects? How did the candidate ensure this plan would work? Were there any unintended consequences?
6. Communicate: Getting information to the right people is key for getting the buy-in to make it a success. Have the candidate address which individuals or groups affected the success of his action plan. Does he explain who was impacted by it and who needed to be informed about it? How did he communicate with relevant parties? The most effective executives are those who can leverage their time and talents by getting things done through other people. This is your opportunity to build your company's management bench.
7. Implement: Have the candidate address who carried out the plan and monitor its implementation. Who was accountable for each part of the solution? What were the consequences for failure to meet the plan? Try to determine: As a manager, will the candidate be "hard on the issues and soft on the people?"

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Drilling down on how a candidate has solved problems in the past will give you a good idea of how they will solve problems in the future. Think in terms of the quality, consistency, and costs of their solutions. During the interview, you must get the candidate to be specific about their problem solving experience. Minimize the chances of being duped by getting the candid to recap in vivid detail exactly what happened in a given situation.

Think like a little kid: Ask "Why?" or "How?" to everything they say. If you don't challenge them during the interview process, you may pay a steep price later for your lack of persistence.

Harry Joiner comes to The SearchLogix Group from Reliable Growth, an Atlanta-based Sales and Marketing consultancy which he founded in August 2001. Working with Fortune 500 clients such as Aflac Insurance and NCR Corporation, Harry is a recognized thought-leader in the area of new business development. He has a long history of developing domestic and international markets in multiple industries including software, food, insurance, telecoms and shipping. Harry's regular columns have appeared in ERP Tips; Institutional Distributor magazine; and Marketing & Technology magazine. His creative business development ideas have been featured in Competitive Edge magazine, TEC World News, the Journal of Business & Industrial Marketing, Best of Law Marketing, and the CPA Marketing Report. You can email Harry at

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Divorce Fuelling Debt Crisis

Ten Ways to Evolve, Part 1

101 tips to stay fit and live longer.

How to keep up the SPICE in your Love Life.

How to Gain and Retain More Customers

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