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100% Effective Natural Hormone Treatment
Menopause, Andropause And Other Hormone Imbalances
Impair Healthy Healing In People Over The Age Of 30!

Alternative Ways to Sell SMC Products!

By eRix

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Just a few tips that might help if you are looking for some alternative ways to sell SMC try these:

Tip # 1:

Take some time and drop off your catalogs at some local car dealerships. Take the catalogs to the receptionist and tell them you don't want to do anything but drop off a catalog for the staff to look at...run a special like 10% off if they order from your catalog. Note: try the Used Car Dealerships!! Salespeople don't have much time to go out and shop so your catalog may help them out.

Tip #2:

Take your stuff and rent a small booth at a local flea market. The key here is to get out of your comfort zone and stand in front of your booth and make more noise than the rest. A lot of full time flea market sellers are burned out and just sit back and wait for people to approach their booth, but if you are out in front of your booth telling people that you are there only for a limited time and must sell out your products, you would be surprised about how many people can be directed to your SMC stuff. This really works if you want it too, depending on how much you are motivated to do it. Just take a couple of weekends a month and try it out.

Tip #3:

Get in contact with a local Avon, Mary Kay, Pampered Chef, or other at-home-business and have a cross-promotion party. My wife and her friends, I think about 17 of them, have weekend parties at a few homes where everyone promotes their home-business of choice. They help each other with advice, tips, and of course, buy things from each other. Note: your goal is not to let the "I gotta have that" bug bite you in the bank account. Remember to always say "Looks interesting, I'll think about it!" Also try and not be influenced by the at-home-business plans that they have available, although you may be frustrated from lack of sales, you already have invested in your future with SMC and joining another program may set you back even further in money, time, sales, and added frustration of starting a new

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business.

Anyone can sell SMC if you can stay motivated. My parents have sold SMC in one-way-or-the-other for the last 25 years. It can be done by you if you stay focused.

Yesterday, I read in a ebook called "Motivated For Success" by Partic Chan, that when someone is frustrated, usually, that someone is close to a breakthrough...which direction that breakthrough goes is up to you...either quit or keep going. If you keep going, somehow, it will break through for for the better, just have patience in that you are working for your goals.

A silly song I use to keep motivated is always brought up by my son, he is 6; he sings to me a song by

the children's TV show 'Blue's Clues!'

"Don't Give Up, Just Go On..."

You can be anything that you want to be...

You can do anything that you to do..."

<http://www.healthewebsite.com><http://www.avonbymaki.com><http://www.qualitygiftsgalore.com>

Networking – Outside The Box

By Sue and Chuck DeFiore

We receive numerous emails regarding how to network. For those of us in lease purchasing it's easy, for others not so easy. For example, those in the travel business have been hit hard by business slowing down. Why not try to network with some of the tanning salons, and offer discounts to those individuals for cruises and/or exotic locals. Or network with B&B owners in your own state or neighboring states and offer your customers weekend package deals. Spas are becoming very popular. Network with some in your own state or surrounding states and then offer specials to your clients.

One of the emails I received concerned an individual selling a wide range of products for the home, gift items, and novelty items. While they didn't say so, I am assuming they were SMC products (lovely items by the way). Why not network with people that do interior design. SMC has many products that are conducive to adding that special touch to a home. Some of their glass items are gorgeous. Call interior designers in your area and offer them your products at a discount. We all know from the info commercials for SMC that you have the ability to do that. Also try to network with organizations that auction items off to their clientele. Many large organizations have silent auctions that business owners attend where they bid on items for charity. Check these out in your area. Many business owners give presents away for the holidays and need some upscale items. Go for this market. Try something

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different.

For those of you that do interior design and are wondering how to get more business. First be sure you have a portfolio of some of your work (before and after pictures). If you are just starting out, offer to re-design friends and family's homes and then take plenty of before and after pictures. If this is not an option, then do it with you own residence. You could also offer to do a room for free (with them paying for the materials, of course), and then give them a discount for the next room. Network with home builders. Tell them you can set up their models for them. Network with restaurants that offer catering and show them how to make the event even more special.

For those of you in the catering business, contact deli's and party planners and offer your services at a discount.

For those of you that do home repairs contact real estate investors. We are always looking for someone that can do the repairs on fixer uppers or someone we can call on to perform work on properties.

Like Taco Bell says "Think outside the box". Try to think of different ways to market your product, and think of different people to network with to expand your business and theirs.

I tried to cover as many of the emails as I could in a general nature. If you wish you can email us or call us and we can develop a specific plan for your business.

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Interested in having your own successful, home based creative real estate investing business? Chuck and Sue have been helping folks start successful home based businesses for over 19 years, and we can help you too! To see how, visit

for the latest FREE tips

and tricks, educational products and coaching in creative real estate investing and home based businesses. No time to visit the site? Subscribe to our "how to" Home Business Solutions Digest, it's like having your own personal coach:

Networking – Outside The Box

7 Quick and Easy Ways To Multiply Your Sales

4 Alternative Ways To Gain Lifetime Customers

10 Mind Blowing Ways To Sell Your Products!

10 Blazing Ways To Sky–Rocket Your Profits

Natural Pain Management

147 Killer Epublishing Strategies

Create a Website in 5 Days

Money Saving ideas
Success Secrets



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