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100% Effective Natural Hormone Treatment
Menopause, Andropause And Other Hormone Imbalances
Impair Healthy Healing In People Over The Age Of 30!

Burn Your Boat!

By John Boe

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Do you allow fear, anxiety and worry to dominant your thinking? Do you find yourself frequently questioning your decision to become a salesperson? Having self doubt or a lack of commitment is emotionally draining and erodes your effectiveness. A truly committed person does not have the luxury nor the time for the self-indulgence of negative thinking. No great achievement has ever been accomplished without a plan and a commitment to see it through. There is magic in commitment!

In battle, the ancient Greeks developed a well-deserved reputation for bravery and determination. They were successful because they were well trained, well lead and most of all, well motivated. The Greek commanders were master motivators and knew how to instill commitment and prepare their soldiers for victory. For you see, once they landed on enemy shores, the Greek generals would give the order to "burn the boats." Imagine the psychological impact on the soldiers as they watched their boats being set to the torch. Once their boats were burned, they realized that the only way they were going home was by conquering their enemy - there was no turning back.

There is a great deal of power and wisdom in what the ancient Greeks understood. In your sales career you are not asked to commit to battle, but make no mistake, commitment is required. Your battles are not fought on enemy shores but within the confines of your own mind. There is a need to commit to self and to career. Until you have made the decision to be fully committed, there is hesitancy and the opportunity to draw back. The moment one defiantly commits oneself, magical things happen. The true underlying motivation for all success is a deep and unwavering commitment to the task at hand. If you are being pushed around mentally by thoughts of fear, anxiety and worry, it's time to "burn your boat" and become fully committed to your sales career.

John Boe, based in Monterey, CA, helps companies recruit, train and motivate top quality people. To view his online Video Demo or to have John Boe speak at your next event, visit www.johnboe.com or call (831) 375-3668

Think About The Right Boat Before Bying It

Burn Your Boat!

By Jeff Miles

The first thing you should know when choosing a boat is that no single boat will do everything. If you're looking for a boat that inspires confidence, don't expect it to shine in light air. Boats that are exciting to sail on the weekends aren't the ideal boats for a passage through the ocean.

You shouldn't expect to find quick acceleration and load carrying capacity together with the same boat. You can buy a boat now to race or fish, then sail around later – as you can only do one or the other with a specific type of boat.

The logic to choosing the right boat is determining how you plan to use the boat. Think about why you want to own a boat, what you plan to do with it, and how you plan on using it.

For some, beauty is the first consideration. For sail boats beauty is very important, as you'll spend a majority of time floating and sailing around, with many people looking at your sail boat. With people looking at your vessel, you want to make sure that it looks nothing short of amazing.

If you are planning to race instead of cruise, then speed is your primary consideration. There are many cruising sailors out there who simply can't be happy unless their boats are moving very fast. The ideal boat for speed demons are those that can cut through the water, creating plenty of waves.

Fishermen on the other hand, want to look towards fishing boats. Trackers and other boats that are designed for fishing are ideal here. Fishing is one of the most popular boat activities, meaning that you'll have plenty of boats to select from.

When it comes down to it, selecting the right boat is up to you and what you plan to do with it. Take your time, weigh your options, and you'll have the right boat before you know it.

Are You Searching For A Catamaran, Yacht, Kayak Or Just Fishing Boats? Just visit Jeff's website at:

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