

Do You Know Your ABC'S?



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Do You Know Your ABC'S?

By John Colanzi

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So what is the ABC Formula?

A. Always

B. Be

C. Closing

What is checkmate?

Closing the sale.

Every newsletter you send out should show a profit.

Every free ebook should have a link you can profit from.

Closing the sale should be as natural as breathing.

It took me a long time to learn that.

Always Be Closing!

ABC's of Becoming an Effective Teen

By Lin Miao

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by: **Lin Miao**

A: Acquire a Strong and Positive Attitude

B: Break Out of Your Shell

C: Characterize Your Hero

D: Demand Respect For Your Standards, Yourself and Your Beliefs

E: Energize Yourself Everyday With a Goal of Making a Difference

F: Failure to Plan, is Planning for Failure

G: Go Big or Go Home

H: Humility is Power

I: Itemize Your Qualities and Seek your Strengths Not Your Weaknesses

J: Jealousy Will Always End in Negative Not Positive

K: Keep your Momentum, Never Stop, Keep Moving!

L: Live Your Life

M: Magnify Your Opportunities

N: Nothing is Better Than the Truth

O: Okay, You've Failed, Now Get Back Up!

P: Position Yourself in Positive Environments

Q: Quality Over Quantity

R: Realize Problems and Quickly Fix Them

S: Stick to the Purpose

T: Treasure All Your Friends, For They're Your Most Prized Treasures

Do You Know Your ABC'S?

U: Understand That All Things Have a Purpose

V: Visualize Success and Don't Be Afraid to Fail. You Miss 100% of The Shots You Don't Take.

W: Work Hard If You Expect Success

X: X It Out! You're Better Than That

Y: Yes, is Not Always the Answer. Learn to Say No!

Z: Zoom into Reality, and Zip the Fluff

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Known as The Miao, Lin Miao Executive Director of

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The Alphabet of Birds

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Prices Ever Again!