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Guides For Perfect Car Dealerships

By Gregory Ashton

Have you considered buying a used car? There are fair and not-so-fair deals lurking around but for most of us, we are not just looking for something fair, we are looking for something great!

The Internet will equip you with valuable details about unbiased car reviews and ratings, including price ratings, specifications and reasonable, yet honest, reviews, including photos of used cars.

Comparison shops furnish and maintain databases as well where they keep price listings for used cars with their respective merchandisers across the net.

Private Seller Listings: Great Deals for Real

Great deals may not always turn out great in some circumstances. Unwise selection and choice of car dealers could lead you to wasting your money.

In fact in 2004 alone, it was recorded that half of those who bought their own cars in the US have considered purchasing used cars rather than brand new ones. A great deal of the population is becoming more and more open to buying used cars due to their maintenance flexibility and overall cost.

This information should give you more reason to research on which car dealerships are offering the most sought after secondhand cars on the net.

While used cars are getting more popular today it is practical and wise to look for specs which includes conditioning requirements, vehicle history and real pricing report and comprehensive range of values for used cars and possible trade-ins and leasing.

Look for Reviews

A good car dealership offers accurate and honest advice and reviews for prospective car buyers. Reviews provide clients with information regarding the nature of the product and its relative condition.

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Others even provide true-cost-to-own values in order to better prepare you for the cost of the transaction. Many even dispense alluring incentives and rebates for sale buyers and those who opt for deduction on certain payment methods for easy money transactions.

The majority of dealer networks across the internet provide search listings to better approximate your location and needs. Search listings would provide you a roster detailing the latest used car models on sale together with their descriptions, vehicle condition, history reports and cosmetic essentials and requirements.

Although most accept trade-ins, some assess additional charges for appraisal, and the value-assessment might fall lower than you expected. Used cars may range from \$15,000 + to \$30,000 + for a good one. Some would even drop below \$20,000 but requires a considerable amount of reconditioning.

Gregory Ashton, your resident automobile enthusiast, bringing to you over 20 years of vehicular passion, and expertise; presents for your approval his insider secrets on selecting, buying, and maintaining the car that is ideal for you.

<http://www.best-car-buying-tips.com>

Obtain a Car Loan No Longer Than Necessary

By Jakob Jelling

Some time in your life you will need a new car. You may not want to have the burden of a new car debt, but you may find there are very few alternatives. There are some simple things you can look for that will help reduce the amount of money every month. Depending on your credit situation, a car loan can be very easy or rather difficult. Even though there are dealerships that specialize in selling people cars with bad credit, the purchaser must realize what they are getting themselves into.

Get the loan first

One of the greatest advantages you can have over the dealership is to get the loan before you buy the car. You can shop dealerships on weekends and at night and look at the prices and figure roughly that the car will be about 15–25% less than what the sticker says. Go to a bank or lending institution and fill out the appropriate paperwork. Once they give you the loan, you can figure out approximately how much the car will cost you in advance and apply for a blanket price. You can also sign a contract to purchase depending on financing. This means you can haggle your best price and then tell your bank or financial institution how much the car loan should be for exactly.

Dealerships do not want you to bring your own financing. This takes the deal out of their hands. Most dealerships provide finance departments who are more than willing to lend you the money should you meet their credit requirements. An average car loan can cost the consumer between 7 - 15% depending on their credit rating, financial history and ability to repay the loan. Some dealerships offer

teaser rates at 0% financing. A chosen few people in the world can actually get these rates. If you are not careful, you can find yourself paying double for the car loan.

Using dealership financing

You may be pressed for time and have credit issues that make it difficult to get qualified at a bank. Your best option should you be able to get a car loan is read the fine print. You should know the exact dollar amount you are paying before you sign a sheet of paper. Dealerships can be sneaky and try to extend the life of a loan at a certain payment to get you interested. Should you only want to pay \$200 per month, the car loan for five years would be \$12,000. A dealership will try to finance the deal to go to six, seven and even eight years in length! That would mean a car that would cost \$ 12,000 could run up to \$19,200. The downside to longer payments is that the cars value could be worthless by the time it comes to buying another vehicle.

By Jakob Jelling

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Jakob Jelling is the founder of

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. Visit his website for the latest on personal

finance, debt elimination, budgeting, credit cards and real estate.

Obtain a Car Loan No Longer Than Necessary

Is A No Hagggle Dealership For You

Common Dealership Scams You Should Be Aware Of!

Used Car Parts Can Have Great Value

How To Buy A New Car

How to Buy a Car Without Getting Ripped Off!

How to keep up the SPICE in your Love Life.

The First and Second Adam

62 Ways To Beat The Gas Pump Monster

Fixer–Upper Fortunes



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