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**How To Buy A New Car For \$50 Over Dealer's Cost**

**By MalaMaal.com**

How To Buy A New Car For \$50 Over Dealer's Cost

You can purchase your next car with the exact optional equipment you want and pick the car up at your local dealer; YET, you will only pay as little as \$50 over the dealers cost. The car will be completely guaranteed and serviced just as if you had paid full retail price. No strings. How?

By buying through a reputable new car broker. Here's a list of some of the major ones. They will be happy to furnish you with complete details: United Auto Brokers, 1603 Bushwick Ave. Brooklyn, NY 12207; United Buying Service, 1855 Broadway, New York, NY 10023; D & J Enterprises, 130 Scotts Dr., Holland, MI 49423; Masterson Auto Sales, 1957 Chestnut, San Francisco, CA 94123; Nationwide Auto Sales, 3605 Long Beach Blvd., Long Beach, CA.

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### **Test Driving A New Car**

**By Kevin Schappell**

One of the most important steps in buying a new or used car is the test drive. You can do all the research you like, but it all comes down to the test drive. Driving the car must be comfortable, easy, and enjoyable. Follow these few steps and get the most out of your next test drive.

Check over the car before you leave the dealer's lot. Tires, fluids, and lights should all be checked before you drive. Also make sure there is gas in the car.

If at all possible go on the test drive by yourself. You need to concentrate on the driving experience and the noises of the car. A babbling salesman will distract you and not let you get a good read on the car.

Before leaving the lot, adjust the seat, mirrors, and the climate control system. You do not need to be distracted while driving an unfamiliar car. Make sure you are comfortable and have a good view of everything around you.

Drive a variety of roads. Mix it up with some city driving followed by highway if you can. You should make sure to try every gear and reach highway speeds to fully test the car.

Test the brakes. The steering wheel should not shake while applying the brakes. Also, check to see if the car pulls to one side while braking. Squeaks and rattles could also indicate worn pads.

Notice how the car tracks. When you take your hands off of the wheel, which way does the car go? If the car consistently tracks to one side, be concerned about the alignment.

The last thing you should check is how you feel about the car. Did you enjoy driving it? Was there enough power to get your blood pumping? Is this a car you can live with every day? Most important don't get caught up in the moment, don't buy the first car you see, and never ever let the dealer think you are interested.

Kevin Schappell maintains

<http://www.carbuyersclub.com>

where he gives advice on buying, selling,

## How To Buy A New Car For \$50 Over Dealer's Cost

insurance, and financing. A mechanical engineer and car guy, Kevin has decided to spend his online time helping others learn about automobiles. To learn more about how your car works, Kevin has created

<http://www.mycarwizard.com>

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[kevin@schappell.com](mailto:kevin@schappell.com)

Test Driving A New Car

Used Cars: "Certified" No Substitute for Extended Warranties

Determining The Used Car Loan Value Of Your Car

Auto Financing Scams

How to buy a used Car at 90% savings off the book value

How to Buy a Car Without Getting Ripped Off!

62 Ways To Beat The Gas Pump Monster

How to keep up the SPICE in your Love Life.

My Online Friends – Dating Website Script

How To Overcome Dandruff



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