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## How to select real estate broker

By Ajay Pats

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So your sister just introduced you to her friend Irving, a real estate agent, and now you can't get rid of him, right? Wrong! Choosing the right person to sell your home is one of the most important steps of selling. Therefore, choose wisely.

At a minimum, speak with 2 or 3 brokers from different agencies. Ask prospective brokers the same list of questions, in order to compare their answers. Find out what they would do to sell your house.

Above all, choose a broker that you feel comfortable with and like. This person will help you make the biggest sale of your life, so find someone you think will do a good job!

The following is a list of questions that may be helpful to ask while speaking with prospective real estate brokers.

How many years have you been in business?

For how long have you sold houses in this area?

How many houses did you sell in the past year?

What is your commission?

If I were to work with you, how would you market my house?

Will you organize meetings with potential buyers and will you coordinate them personally?

Can you give me names and telephone numbers of other families that have used your services?

Ajay Pats is a professional manager. He manages real estate site "Real estate broker" ([url=http://realestatebroker.nexuswebs.net/realestatebroker/index.html](http://realestatebroker.nexuswebs.net/realestatebroker/index.html)), a community for home based business entrepreneurs "Venturecon" ([url=http://groups.msn.com/venturecon](http://groups.msn.com/venturecon)) and inspirational ezine "Discover secrets of happy and prosperous life" ([url=http://www.topica.com/lists/venturemall](http://www.topica.com/lists/venturemall)).

## What Is A Home Loan Refinance Mortgage Broker?

**By L. Sampson**

When it comes to getting a home loan refinance, sometimes it helps to go through a mortgage broker. This can be especially helpful if you have bad credit. Most mortgage brokers can help you with a bad credit home loan refinance. If you have good credit, a mortgage broker has access to a variety of lenders. You can go to one place and find the best possible loan for your situation, rather than shopping around for a home loan refinance that has the terms that you want.

What is a Mortgage Broker?

A mortgage broker is someone who works with lenders in order to help you get financed for a loan. A home loan refinance mortgage broker works to help you find a lender that will fund your home loan refinance. The broker acts as a go-between you and the lender. It is important to realize, however, that you are not getting your mortgage refinance from the broker. He or she is merely facilitating your home loan. Your refinance mortgage will actually be serviced by a lender. Once the broker gets you and the lender together, his or her work is mainly done.

What Does the Mortgage Broker Do?

A home loan refinance mortgage broker can help you with all of the paperwork necessary to get your refinance mortgage approved. He or she will help you understand what documentation you need to gather, as well as help you fill out the necessary forms. A mortgage broker can take you through the steps of the home loan refinance process. Additionally, a home loan refinance mortgage broker can help you determine the kinds of terms that work best for you. He or she can help you look for good interest rates, as well as loans with lower closing costs and loans with a term-length that is acceptable to you.

Finding a Mortgage Broker

Most places have a mortgage broker nearby who can help you with your home loan refinance. You can usually locate them in the phone book under "brokers" or "real estate." When looking for a home loan refinance mortgage broker, you want to make sure that you are comfortable with him or her, and you should look for someone who takes the time to understand your situation. When your mortgage broker better understands you, you can get a better refinance home loan.

Visit

&nbsp; for help in finding a good Home Mortgage Refinance

Broker.



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