

This Free E-Book is brought to you by Natural-Aging.com.

100% Effective Natural Hormone Treatment
Menopause, Andropause And Other Hormone Imbalances
Impair Healthy Healing In People Over The Age Of 30!

Is A No Haggle Dealership For You

By Jonathon Hardcastle

In 1990, General Motors capitalized on consumer's intense dislike of the auto purchasing process

and introduced the Saturn. Saturns were, and are still, sold at a flat price with no dickering, dealing or haggling. Today, almost 25% of car buyers purchase vehicles from flat price, or no-haggle, dealerships. But are they truly saving money?

At no-haggle dealerships, cars are priced at a flat rate that typically includes a standard options package and a built in profit for the dealer. Additional options may be sold in flat-rate packages or a la carte. At regular dealerships, cars are displayed with a Manufacturer's Suggested Retail Price but everything including options, warranty, financing and dealer profit is negotiable.

Research has shown that educated consumers pay much less for cars at regular dealerships than at no-haggle dealerships. This is because regular dealers set average profit goals over time. For example, if they sell five cars, the average profit per car should be a certain amount, say \$1,000. That means of those five cars, three could sell for \$1000 profit, but the dealer could make \$2000 and \$0 profit on the remaining two cars and still hit their goal. At a no-haggle dealership, the profit goal is fixed per car, meaning that while you will not pay \$1000 more because you have poor negotiating skills, you will also not save \$1000 if you have good ones.

There are certain people who historically do benefit from purchasing cars from no-haggle dealerships. Young adults, women and minorities in particular, have historically paid higher prices than other groups at regular auto dealerships and may benefit from no-haggle pricing. In fact, reacting to the trend of more and more young people turning to no-haggle dealerships for their automobile purchases, Toyota introduced the Scion in 2003. The Scion is a small car that comes with trendy options packages and is priced and marketed directly at young people who don't want to negotiate to purchase their car.

Therefore, if you are willing to do the research and confident in your negotiation skills, you will almost certainly save money at a regular dealership unless you want a Saturn or Scion. Then you'll have to pay the same price as everyone else. However, if you're timid, too busy to research or spend time making a deal, or in one of the groups that historically are offered worse deals, you may be better off at a no-haggle dealership.

Jonathon Hardcastle writes articles for

<http://iautomotiveworld.com/>

– In addition, Jonathon also writes

articles for

<http://outdoorstalk.net/>

and

<http://letstalkaboutbusiness.com/>

Buying BMW Auto Parts

By David Johnson

Do you own a BMW, or are thinking about purchasing a BMW in the near future? Well, having a BMW for some is quite a big deal, and most like to keep it in good shape and take care of it. It can be car that they've been dreaming of having for many years. So once they've finally got the car of their dreams, would it be better to take care of it?

That is why it is good to use BMW parts when changing anything, even a fan belt. You should always replace them with genuine BMW parts. To always ensure good performance from your BMW and to maintain its authenticity.

But of course that doesn't mean you have to pay dealership prices for the parts. A better place to get the parts is online, do a little research. There are many stores online which specialize in BMW parts new or used. The prices are lot less then dealership prices, but be cautious as they might not have knowledgeable staffs like at the dealership. They might sell you a part that isn't right for what you need.

But if you want to get your parts threw the dealership, the mechanics might tell you exactly what you need, and you can also ask them questions. That is a great way to ensure you get what you want. At the end of the day, you don't want to be made a fool of.

But indeed the best place to buy any type of BMW parts is at the dealer. They either have the item in stock or they can order it for you. Yes, they will be more expensive, but it does give you peace in mind that you are getting the right genuine BMW parts. Take care of your investment; you'll be sorry if you don't.

David Johnson is a successful freelance author that writes regularly for

<http://www.go-cart-plans-n-kits.com/>

. His articles have also been featured on related sites such as

<http://www.bestcarpartsforme.info/>

and

<http://www.bestcarpartsforu.info/>

How to Buy a Car Without Getting Ripped Off!

This PDF eBook is for free information distribution/sharing only, it cannot be sold.



This Free E-Book has been brought to you by Natural-Aging.com.

**[100% Effective Natural Hormone Treatment](#)
Menopause, Andropause And Other Hormone Imbalances
Impair Healthy Healing In People Over The Age Of 30!**