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Learn How To Sell High-End, Luxury Homes

By Tony Dulgeroff

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Hello, my name is Tony Dulgeroff and I'm a full time real estate professional in the Ann Arbor, Michigan area. These tips will work for you in any area of the U.S.

First, only put your home on the market when there is a real demand for homes like yours. Keep track of how many homes are selling in your area and price range.

Next, make sure that your home is in PERFECT condition. No one wants to pay over a half million dollars for a fixer-upper!

Don't go FSBO! For sale by owner is for starter homes and low-end step-up homes. You will need the marketing and expertise of a true professional.

Make sure that you home is priced correctly. 90% of homes that didn't sell last year were over-priced. A real estate agent can perform a market analysis for you or hire a local appraiser.

Landscaping is very important when it comes to luxury homes. The money that you spend on proper landscaping (don't get fancy) will return 200-300% when you sell.

Location, location, location. NO!

Chances are that if your home is valued more than 3 times the price of starter homes in your area, then you already have a great location. Let's go for appearance, appearance, appearance!

I have many other tips, but I save those for my clients. I'm always available to help and answer questions. It doesn't matter where you live.

Tony Dulgeroff
Help-U-Sell Spectrum Realty
Saline, MI. 48176
(734) 883-9597

Homes@MgoBlue.com
http://www.WolverineRealEstate.com

Tony Dulgeroff is a full time real estate professional from Ann Arbor, MI. With 5 years of experience, Tony specializes in selling homes priced of \$500,000. Tony Dulgeroff (734) 883-9597 Help-U-Sell Spectrum Realty Saline, MI. 48176 Homes@MgoBlue.com http://www.WolverineRealEstate.com

Lake Tahoe Luxury Rentals – What to Expect, and Why to get one

By Kevin Rockwell

When you're looking at Lake Tahoe luxury rentals, you're looking for something that's going to be a little more expensive than just a simple rental. After all, that's where the 'luxury' part comes in, otherwise it wouldn't be Lake Tahoe luxury rentals, but rather Lake Tahoe rentals. There are many benefits to having a Lake Tahoe luxury rental, and there are many different things that you can expect.

When you are shopping around for Lake Tahoe luxury rentals, expect to pay anywhere from \$250 a night to, at the highest, \$8800 a night. If you're looking at the Lake Tahoe luxury rentals that feature only two bedrooms and a bathroom, expect to be paying anywhere from \$250 to \$500 a night. Some of those Lake Tahoe luxury rentals will have a hot tub, but most aren't lakefront. If you're looking for three bedroom Lake Tahoe Luxury rentals, you should be in the \$300 to \$800 a night range. Some of these Lake Tahoe luxury rentals will include a hot tub, but once again, most of these Lake Tahoe luxury rentals will not be on the lakefront. Once you start to look specifically for Lake Tahoe luxury rentals that are on the lakefront, and those that have more bedrooms, you're looking into the more expensive Lake Tahoe luxury rentals. For starters, the cheapest five bedroom Lake Tahoe luxury rental you are going to find is \$350 a night, and that's for something that barely compares to the other Lake Tahoe luxury rentals. Generally speaking, you'll find most of these Lake Tahoe luxury rentals in the \$600 to \$1000 range, but they are by far the premiere Lake Tahoe luxury rentals. The very highest of the Lake Tahoe luxury rentals that you're going to see is going to be nearly \$9000 a night, but these Lake Tahoe luxury rentals are on the steep side, and spectacular.

Why would you consider some of the Lake Tahoe luxury rentals? Well, for starters the Lake Tahoe luxury rentals are surrounded by a variety of activities. Some of the Lake Tahoe luxury rentals are close to the ski hills, while other Lake Tahoe luxury rentals are closer to casinos and other night life. All in all, if you choose to go with one of the Lake Tahoe luxury rentals you can't go wrong.

Kevin Rockwell visits and writes about Lake Tahoe and the many wonders of this great area at:

Find great mountain vacation ideas, real estate information, and fun vacation attractions at Lake Tahoe Fun!



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