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100% Effective Natural Hormone Treatment
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Love Sells

By Dan Reinhold

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Love Sells
By Dan Reinhold

It's true, you know.

Love DOES sell.

And I DON'T mean it as a synonym for that three-letter word you usually hear...

I mean love in the greatest possible sense.

Or as psychologists like to call it, "unconditional positive regard". No kidding.

Funny thing about all this relationship building stuff going on...if you're not genuinely sincere about it, it comes through.

EVEN online.

Think about that person you've just met (or just introduced themselves to you) as a sale, you may very quickly lose a potential friend/mentor/confidant/collaborator.

And a whooooooIIllleee bunch of sales.

It's a pretty simple formula: I help you, you help me –or I help you WHILE you help me.

WCIDFY (What can I do for you?) rules, WIIFM (you know that one) drools.

What goes around, comes around, stuff like that...people actually do remember the good you do for them, more often than not.

On the other hand, they never forget the UNgood you do, for sure...

You give of yourself up front, the rest'll take care of itself somehow.

When you HELP others, they'll THINK well of you...and when it counts too.

It's not only the right thing to do, it's the right way to develop your business.

There's good reasons why www.WAHumor.com 's motto is displayed on our forum for all to see:

Live, Laugh, Love And Lend A Helping Hand.

Good reasons for everybody.

With two boys, a dog, a cat, a wife and a household to keep together to boot, Dan Reinhold is the editor of WAHumor to hang on to his sanity by showing how insane the work-at-home community can be. Work at home? You deserve a laugh!

Subscribe at WAHumor-subscribe@topica.com

Who knows...you may Win Big!

The Book...is coming!!

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Love is Good!

By Frances Evelyn Mison

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Love is Good!

But is it Blind?

Will Love visit Us?

Or will it Blow away?

I'm so fed up of looking!

For Love!

Do you feel that way?

Shall we say for Today

Though!
That Love is Good!
The Sadness has Passed at Last!
With this New Love
that we have.
So Shall we say
Just for Today.
That Love is Good!

I am a new author and poet. I would love to make writing my career, and actually receive some money, for doing what I love to do—"Write"



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