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Menopause, Andropause And Other Hormone Imbalances  
Impair Healthy Healing In People Over The Age Of 30!**

**Personal Profile Of The Week: Wes Blaylock**

**By Larry Dotson**

**Personal Profile Of The Week: Wes Blaylock by Larry Dotson**

Wes Blaylock is an "idea guy" and direct response marketer making a nice living off of the Internet.

His recent success, The Instant Visitors Private Program at <http://www.InstantVisitors.com/> has achieved rave reviews from heavy-hitting marketers because of it's uniqueness and profit-producing information.

Nickname: none

Age: 21

Birth Date: 04/22/80

From: Virginia Beach, Virginia

Present Residence: Richmond, Virginia

Name Of High School/College: Cox High School  
drop out. No college.

First Full/Part-time Job: Part-time dish-washer.

Marital Status: Single

Number Of Children: 0

Number Of Pet(s): 2

## Personal Profile Of The Week: Wes Blaylock

Pet Type(s)/Name(s): Sage and Emma, brother/  
sister Labs

Computer: A Gateway 1 Ghz, 512 Megs RAM, 60  
Gig HD is my main one. I have 2 others.

Years In Business: Since 1998

No.1 Marketing Strategy: Joint Ventures And Email/  
Ezine Marketing.

Most Prized Possession: My Drumset/Guitar/Music  
collection.

Indoor Hobbies/Interests/Activities: Shooting pool,  
anything to do with music, reading.

Outdoor Hobbies/Interests/Activities: The beach,  
water-sports, cook-outs.

Favorite Software/Video Game: Umm, Twisted  
Metal Black!

Favorite TV Show(s): I liked Seinfeld when it was  
around.

Favorite Movie(s): Braveheart and The Usual  
Suspects.

Favorite Book(s): For marketing- anything by John  
Caples or Dan Kennedy, otherwise- Watership  
Down.

Favorite Food(s): Seafood!

Favorite Beverage(s): Black and Tan

Favorite Actor(s)/Actress(s): I don't really have any.  
I like Benicio Del-torro (spelling?) lately though.  
Julia Roberts is always good.

Favorite Music Artist(s)/Group(s): Way too many  
to list here! But I'll name a quick 3: Metallica, Rush,  
Jim Croce. How's that for variety? :-)

Favorite Sport Athlete(s)/Team(s): Chipper Jones/  
Atlanta Braves.

Favorite Color(s): Green!

Favorite Place(s) To Visit: Anything tropical.

## **"Getting Out Of The Comfort Zone!"**

**By Wes Blaylock**

### **"Getting Out Of The Comfort Zone!" by Wes Blaylock**

There is one thing that can easily put a damper on your business' growth, and it is called the comfort zone.

Actually, this can not only put a hold on a businesses growth, but also on starting a business in general.

By comfort zone, I mean the fact that most people in the world today are too "comfortable" in their current situation to do what it takes to make the amount of money that they want to make.

They aren't willing to do what it takes to succeed because they are fine the way they are now.

And this doesn't just pertain to business or Internet marketing. This is for every aspect of life. Why are people overweight? Because they are too comfortable being in that weight and eating fatty foods to do what it takes to become their ideal weight. They may not admit being comfortable, but they are.

Have you ever tried to eat a no fat diet? It isn't easy, but most people are too comfortable eating cookies and ice cream to go on a no fat diet and lose the weight. This is just an example of course, but it proves my point.

Most average people work a 9–5 job, have a family and are making it by. They may not be rich, but

they put food on the table and pay their bills.

This is enough work for most people and they are not willing to give up their "off" time to make more money.

And by all means, that is fine, but for those of us who DO want to make tons of money, we have to constantly find ways to get out of this comfort zone

and progress consistently.

The comfort zone can happen at any time as well. I experience it all the time actually. And this is what holds most people back from starting a new venture, or progressing in the one they are already in.

To the average person, "change" is threatening. Why change when you aren't suffering right now? Too get to where you REALLY want to be, that's why.

Have you ever met a single mom who is struggling to feed her kids? Ever notice how she is always busy and seems to never stop? It is because she has no comfort zone.

Struggling single moms who love their kids actually possess the discipline and spirit that CEOs strive for. This is because they know that if they stop, their kids might not eat. There is nothing "comfortable" about that, so they strive on and make great things happen.

For CEOs, if they stop, then their competition will pass them up.

Why do people who grow up poor succeed all the time? It is because they have a burning desire to achieve a comfort zone, because they have never had one.

So what can you do to make it out of your own comfort zone and make great things happen? Change is the key. Change your schedule, how you operate, what you do at certain times, how you work on certain projects, etc..

Make some changes, jump out of your comfort zone and

go get what you want!

See you at the bank,  
Wes Blaylock

Wes Blaylock is the creator of the Instant Visitors Private Program that'll Show You How to Quickly Generate Hot- Hungry, Targeted Traffic! Inside you can look over his shoulder and see exactly how he rolls out marketing campaigns each week! Click Here For Complete Details:  
<http://www.InstantVisitors.com/>



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