

This Free E-Book is brought to you by Natural-Aging.com.

100% Effective Natural Hormone Treatment
Menopause, Andropause And Other Hormone Imbalances
Impair Healthy Healing In People Over The Age Of 30!

Proactive High Performance Teamwork

By Livvie Matthews

Proactive High Performance Teamwork

by: **Livvie Matthews**

Proactive High Performance Teamwork is made up of nine proactive components and will provide the growth you are seeking in your practice. Two of the nine components are Performance and Opportunities.

Performance=Profitability

High Performing Staff=High Performing Bottom Line!

Successful practices excel in the field of Patient Services

****It's not about product...It's about Service!!your "Absolutely outstanding service"!**

Opportunities

New service options and availability can create tremendous opportunities for revenue and profit from existing (as well as new) patients. Seek to provide so many services and benefits that patients choose to keep returning.

****Every patient is an Opportunity looking for a place to happen!**

Learn to look and listen for Opportunities!

Patients must be made to feel important, appreciated and valued.

Focus on making each patient feel they are the most important patient you have....because they are!!

Proactive High Performance Teamwork

Position your practice to do more cosmetic dentistry. Although insurance doesn't cover cosmetic dentistry, more and more patients are choosing cosmetic procedures.

All too often we think the patient in the treatment room knows what cosmetic procedures are available to them, when 95% of the time the patient doesn't have a clue! Many times it is just a matter of mentioning what's available.

Don't speak in technical terms, speak in simple laymen's terms so the patient will understand what you are saying. You're the one who took dental terminology, not the patient.

Speak in terms like:

"Have you ever thought of closing the gap between your two front teeth?"

"Did you know those two 'pointed' teeth could be made to look as nice as the rest of your teeth?"

"You have such pretty teeth, you are a perfect candidate for making them whiter!"

Remember: Every patient is an Opportunity looking for a place to happen! Look and Listen for Opportunities.

There are 72 + million Baby Boomers in their mid-fifties, who's children are now out of college (no more college education to pay for), who have more disposable income to spend, and who are extremely concerned about their appearance.

Strengthen and enhance your practice's image by building a reputation of excellence and becoming an office that provides so many measurable benefits in services to your patients that it reinforces their decision to keep returning.

Services so beneficial to your patients that receiving care in your office offsets any inconvenience the patients may have ("You are not on my provider list", "your fees are too high", or "Your office is too far away").

Often your most creative ideas come from your employees and your patients. Learn to listen and understand both your employees and your patients.

You and your team are marketing a high quality service...and the patient defines quality. From their first telephone call through enrollment and treatment, make sure your practice presents an overall "Absolutely outstanding service" experience for your valued patients as a benefit from your...Proactive High Performance Team (work)!

Livvie Matthews, Business Office and Patient Relationship Specialist helps you FOCUS on narrowing the gap between your practice -- your business. Visit

Business Office

News

Does The Proactive Acne Solution Really Work?

By Jenny Riley

Do you struggle daily with zits? Maybe you've tried it all and nothing seems to work right. This can be a horrible affliction to grapple with. Not only does it squelch your self-esteem, but it can leave permanent damage.

No one wants to deal with the aftermath of severe acne at age 30. One problem is that so many acne sufferers tackle this burden in the wrong manner.

There are ways to get rid of acne. There are ways to obliterate this irksome dilemma once and for all. Technology is on your side, folks. With the various new-age break-throughs regarding skin disorders, you can achieve that complexion you've always dreamt of.

Have you ever heard of proactive acne solution? This is one treatment system that has proven wonderful for acne sufferers around the globe.

I'm sure by now that you've seen the infomercials for proactive acne solution. This innovative blemish fighting system has proven its amazing results to many. Even celebrities are getting on board to advertise and promote this stuff.

Stars like Britney Spears, Jessica Simpson and P Diddy are paying homage to its benefits. All three celebrities suffered from routine bouts with blemishes, but saw fast results with proactive acne solution.

They continue to use the skin care system today in order to prevent new breakouts from forming. Too many individuals spend their time browsing through local drug stores for that new acne cleanser or cream.

Well, if you've exhausted all the routine over-the-counter products, then maybe it's time to give proactive acne solution a shot. There's really nothing to lose. The system even comes with a money-back guarantee. Now that's confidence.

If you've strolled through your local shopping mall lately, then you've most likely encountered proactive acne solution. There are booths set up around the country, promoting and selling this new wonder product.

Folks of all ages are simply sick and tired of battling pimples. Fortunately these days there are products such as proactive acne solution that really work.

You basically use this skin care system day and night to battle your current zits and prevent new breakouts from arising. So stop wasting your time with those on-the-spot creams and gels that don't work.

Get online today and read about proactive acne solution. You can even make a purchase via the Internet.

By Jenny Riley

Related Content:

Read more Content at

Related Products:

: A genuine resource center for Quality Ebooks and Softwares



This Free E-Book has been brought to you by Natural-Aging.com.

100% Effective Natural Hormone Treatment
Menopause, Andropause And Other Hormone Imbalances
Impair Healthy Healing In People Over The Age Of 30!

Proactive High Performance Teamwork

