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**[100% Effective Natural Hormone Treatment](#)
Menopause, Andropause And Other Hormone Imbalances
Impair Healthy Healing In People Over The Age Of 30!**

Successful Sales Strategies: Winning the Close Ones

By Richard Cunningham

Successful Sales Strategies: Winning the Close Ones

by: **Richard Cunningham**

The "Three Cs" in building customer relationships are a key component of professional selling skills.

http://www.whatsworking.biz/full_story.asp?ArtID=92

Richard Cunningham is a principal of What's Working in Biz,

<http://www.whatsworking.biz>

, a publisher

Winning and winning consistently!

By Anthony Harrison

Winning and winning consistently! by Anthony Harrison

1. Business is more difficult than ever to win and keep.
2. Ask questions to identify the buyers needs.
5. Handle objections.

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