

This Free E-Book is brought to you by Natural-Aging.com.

100% Effective Natural Hormone Treatment
Menopause, Andropause And Other Hormone Imbalances
Impair Healthy Healing In People Over The Age Of 30!

The Blue Book Of Used Cars

By Gregory Ashton

If you are planning to sell your used car to a vehicle dealer, you should be aware of the basic process in determining the worth of your car. This would ensure you would not be scammed and taken for granted by car dealer experts.

* What is the Blue Book value?

The Blue Book value is a basic term used in the car-buying business. It means the worth or cost of a vehicle. This vital book determines the price of what dealers are willing to pay for a used car.

* Where could you find the Blue Book value?

There are several resources responsible for determining the value of your car. The two most popular is the Kelley Blue Book and the N.A.D.A. Appraisal Guides.

The Kelley Blue Book, which invented the term Blue Book, is a principal source for determining the loan value on used cars. It has been providing information for 75 years.

The N.A.D.A. Appraisal Guides, which was established in 1933, is another helpful Blue Book that provides car buyers to review the car's worth.

* How does the Blue Book determine the value of a used car?

The Blue Book calculates the value of your car based on the make, the model and year. The book also considers factors such as conditions of the used-cars, mileage and other options. The majority of the popular Blue Books are free for public use in their respective web sites. They provide user-friendly worksheets to help determine the appropriate value of a used car. Being aware of the Blue Book value of your car would help you search for a fair deal.

* How do you determine the amount you wish to spend on buying a use car?

If you're planning to buy a used car, you should determine how much money you are willing to spend. Consider the additional expenses such as the tags when applying for a car loan, extra tax, and purchasing of the car title.

* How does the Blue Book determine the final values?

Many organizations and individuals make use of the Blue Book. Car auctions, private owners, rentals and fleets, franchised and independent dealers all use the Blue Book to determine the final value.

Used car values are determined by a respectable editorial process. Each process starts with an analysis of the collected data which include the current economic conditions, the historical trends, seasonality, location and industry developments. The final value reflects the most current representation of the changing car marketplace.

Be a wise used-car shopper and avoid bad deals and investments. Check with the Blue Book to find helpful guidelines in your used-car purchase

Gregory Ashton, your resident automobile enthusiast, bringing to you over 20 years of vehicular passion, and expertise; presents for your approval his insider secrets on selecting, buying, and maintaining the car that is ideal for you.

<http://www.best-car-buying-tips.com>

Before You Get A Used Car Loan – Read This

By Greg Lucas

Let the Internet be your guide when buying a used car. The information you can find online is valuable and just a few clicks away from your fingertips. You can find out what a used car of any make or model might be worth if you were trading it in, selling it yourself, or buying it from another private owner or car lot.

Before you take out a car loan, go online to see what the used car you want to buy is really worth. Besides the fact that you don't want to pay too much for the automobile, you also don't want to take out a bigger car loan than is necessary.

"Trade-in value" is explained as, "What consumers can expect to receive from a dealer for a trade-in vehicle," and "private party value" is explained as, "what a buyer can expect to pay when buying a used car from a private party." But when it comes to "suggested retail value" KBB switches gears and defines it as, "representative of dealers' asking prices and is the starting point for negotiation between a consumer and a dealer." – advertisement –

Now, be careful. You have to check more than one source, because the web has many websites that have their own opinion about used cars and about car loans. Depending on the website, the values for

The Blue Book Of Used Cars

some cars can vary by more than a thousand dollars for what seems like the same type of car in the same condition.

Most free websites that say they can help you find out the worth of a used car or that claim to help you get an auto loan, usually have a close relationship with auto dealers and car loan companies that support their website through advertising or other means. That relationship with their supporters can make the information less reliable.

Two popular websites for information about used car values are Kelley Blue Book and Edmunds. They are the most reliable sources I've found for information about the value of a used car. For information about car loans, go to allaboutcarloans.com after you know how much you will need to borrow for that dream car you just researched.

First, let's determine what the car you want to buy is worth. There are a lot of things that go into a used car's value, including regional differences, supply and demand and what's happening in the new car market. Run through the calculator on Edmunds, and see what the result is for the car you want to buy. Then check the same car at Kelley Blue Book. You'll likely see two different values for the automobile you checked.

Why? Each of the two websites have a different means of calculating the value of automobiles. The prices that are calculated at the websites also use different sources for information about used cars. It seems that Edmunds.com uses a little forecasting to determine actual value of a used car, while kbb.com or Kelley Blue Book gives you a suggested retail price as a guide for car dealers.

Newer cars are easier for these websites to compare and you'll find less differences in the price comparisons. The older the car is, the more likely they will be different estimates. None of these estimates should be taken as 100% accurate, but using both of these sources will help you define a

range.

So what do I do? First remember, no two used cars are alike and no two auto loans are alike. Also, it should be noted that using the higher estimated value when applying for your auto loan and using the lower estimated value to negotiate the purchase of your vehicle can be a plus. When you go to allaboutcarloans.com make sure you look for topics that will help you in determining the best places to apply for your auto loan and use the higher estimated value when applying.

Greg Lucas owner of

<http://www.allaboutcarloans.com>

is small business owner, webmaster, and writer.



This Free E-Book has been brought to you by Natural-Aging.com.

100% Effective Natural Hormone Treatment
Menopause, Andropause And Other Hormone Imbalances
Impair Healthy Healing In People Over The Age Of 30!