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Menopause, Andropause And Other Hormone Imbalances
Impair Healthy Healing In People Over The Age Of 30!

The Carpet Sweeper

By White Feather

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I once worked for Fuller Brush. It was a hundred years ago during my first marriage (the seventies). I had just been fired from a job and apparently was pretty desperate for a new job. I answered some stupid ad that said something like, "Be your own boss!" I had no idea I'd be selling brushes and household items door to door. I also had no idea how hard it would be.

So there I was going door to door with a satchel full of brushes and stuff. It was horrible. I've never had so many doors slammed in my face. The first week I think I made about forty bucks. How could I pay the rent on that? But motivational mumbo jumbo from the boss kept me persevering. I kept going thinking that I would get the hang of selling.

The second week I was given a new product to lug around with me door to door. It was one of those electrostatic hand-pushed carpet sweepers. The thing didn't weigh very much but after several blocks it started getting heavy and annoying. So now I had something in each hand as people slammed their doors on me.

That first day of the second week I didn't make a single sale and I was ready to quit. I was frustrated. It was on the next day that I rang a doorbell and the door was opened by a small Korean woman. The woman looked at me and then the carpet sweeper and then her face lit up with joy. She looked very surprised as well. Her mouth opened as though to say something but nothing came out.

I jumped into my sales spiel yammering away about top of the line quality brushes and other must-have quality products. Rarely had I been able to get through my entire spiel without someone stopping me or closing the door but this woman listened to every word I had to say in rapt attention. She seemed excited by everything I said. When I came to a breather in my monologue she pointed at the carpet sweeper, saying in broken English, "Tell me about carpet sweeper."

So I told her all about the new deluxe carpet sweeper with its many features and its incredible introductory low price. She didn't really seem to care about what I said though. Her smile widened as she abruptly waved me inside. I followed her through a hall into a living room and then into another

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room. She walked very quickly.

Suddenly she stopped and turned around to me, pointing to the floor by her feet. I looked down to the carpet where she was pointing and saw a mess of crumbs. I couldn't tell what kind of crumbs they were as they were pretty small. I figured she had already picked up the larger pieces. "Show me carpet cleaner clean that," she said with much excitement.

Setting my satchel down I slowly placed the carpet sweeper on the carpet and began sweeping over the crumbs. I passed over the crumbs time and again but to my horror the sweeper was only picking up a small amount of the crumbs. I continued to sweep over the crumbs but the crumbs were still there on the carpet. "Uh, I'm sorry...uh, but, uh, this thing doesn't seem to be working very well," I stammered as I continued sweeping, now a little more furiously.

Her demeanor didn't change, "Okay. I buy."

Instead of being thrilled I suddenly felt awful. I couldn't sell this woman something that didn't work. "You don't really want to buy this, do you? See, it really doesn't even work very well."

"Okay. I buy."

I swept furiously some more but then stopped. "In good conscience I don't think I can sell it to you. Look at all those crumbs still on the floor."

"Okay. I buy." Before I knew what was happening the woman grabbed the carpet sweeper out of my hand and took it with her to a table on the other side of the room. Setting it down, she rifled through her purse sitting upon the table. Quickly, she came up with the incredible introductory price and, leaving the sweeper by the table, she brought the money over to where I was standing, "I buy."

With my jaw dropped and a look of perplexed stupidity on my face, I took her money. I didn't know what to say.

She apparently sensed my confusion and commenced to explain, "Five minute ago I am on floor on knees cleaning up mess. I think to myself, 'Boy I wish I had carpet sweeper like on TV.' The next second doorbell ring and I open door. You stand there with carpet sweeper in hand. How can I not buy?!"

With my jaw still dropped she walked me back to the front door, saying, "Thank you. Come again." With the front door closed behind me, I stood there for a few minutes trying to figure out what just happened. I was still too young and ignorant way back then to fully appreciate the beauty of the moment.

That was the last house I went to. I went straight to my car and drove to my boss's house and turned in my satchel, quitting the job. I didn't make much money at that job. I was quite the failure. It would take me some time to realize, however, that everything I needed to learn from that job I learned in that one house call to the Korean woman.

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White Feather's five books can be investigated here: <http://www.lulu.com/laplumablanca> White Feather is webmaster of <http://www.whitefeatherforum.com>

Choose Your Carpet Cleaning Chemical Carefully

By Jodie Philips

You spent a lot of money for your carpeting. It makes perfect sense to take care of it. These days everything seems to be getting better and better... your carpet cleaning chemical is no different.

There are many carpet cleaning chemicals available on the market today, and the correct choice depends on the job you need done. Carpet cleaning chemicals can be loosely divided into four categories, according to their function: cleaning, controlling or counteracting odors, protecting and sealing, and those chemicals designed for special tasks.

Examples are myriad. Here are a few:

Carpet cleaning chemicals for extracting soil are only the most obvious. There's a pre-spray chemical, a carpet spot and stain remover chemical, a dry cleaning solvent and spot remover, the ubiquitous absorbent powder extraction chemical, and even a neutralizer to put everything back the way it was... only better.

Odor control carpet cleaning chemicals, as can be expected, work to neutralize or rid the carpet of odors, usually created by pets. Many have a subtle citrus fragrance.

The field of carpet protectants and sealing is perhaps where the new carpet chemicals really shine. Some are dry and some spray on, all are considered state-of-the-art necessities to protect the look and life of your carpet.

A good example of the specialty items category is the chemical used in professional extraction machines to cut down on the production of foam.

Choosing from the cornucopia of carpet cleaning chemical products can be daunting. But taking the time to research the right choices for your particular situation will be rewarding.

The experts recommend you set up a regular carpet cleaning program. Vacuum daily, they say, dry carpet clean once a week, and use a heavy-duty deep steam (or vapor) carpet extracting machine as often as necessary to keep your carpeting bright, beautiful and healthy.

Jodie Phillips is a successful Webmaster and publisher of

<http://effective-carpet-cleaning.com/>

and she

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provides more carpet cleaning facts, tips and advice on her website, where you can research in the comfort of your own home.

Home Remodeling Secrets



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