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The Entrepreneurial Potential Quiz

By William Piker

The 25 questions in this quiz are designed to measure competi-tiveness, self-reliance, patience, emotional stability, flexibility, objectivity, and other important entrepreneurial traits. When you've finished, you can total your score to see how you might fare as a business owner. Give yourself 4 points for each A answer, 3 points for each B answer, 2 points for each C answer, and 1 point for each D answer.

1. I would readily give up the security of working for someone else for the autonomy of running my own business, even if it meant more work and less pay.

- A. strongly agree
- B. moderately agree
- C. moderately disagree
- D. strongly disagree

2. I'm more determined than most people and can do just about anything I set my mind to.

- A. strongly agree
- B. moderately agree
- C. moderately disagree
- D. strongly disagree

3. I have a sharp, analytical mind.

- A. strongly agree

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B. moderately agree

C. moderately disagree

D. strongly disagree

4. I've worked long hours for extended periods of time in my previous jobs, and I'd still be willing and able to do so if necessary.

A. strongly agree

B. moderately agree

C. moderately disagree

D. strongly disagree

5. I've always been driven to be the best in everything I do.

A. strongly agree

B. moderately agree

C. moderately disagree

D. strongly disagree

6. I can deal with chronic problems and obstacles without getting frustrated or losing my temper.

A. strongly agree

B. moderately agree

C. moderately disagree

D. strongly disagree

7. I welcome a challenge and hate to feel like I'm wasting my time on routine tasks.

A. strongly agree

B. moderately agree

C. moderately disagree

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D. strongly disagree

8. I value competence over personality, and would rather work with a difficult person who's competent than a person who's very congenial but less competent.

A. strongly agree

B. moderately agree

C. moderately disagree

D. strongly disagree

9. I'm more likely to organize a group of people and take charge than to follow the lead of others.

A. strongly agree

B. moderately agree

C. moderately disagree

D. strongly disagree

10. I'm more comfortable making decisions and giving orders than having decisions made for me and taking orders.

A. strongly agree

B. moderately agree

C. moderately disagree

D. strongly disagree

11. I'm efficient and able to stick to a strict timetable in order to complete tasks in a timely way.

A. strongly agree

B. moderately agree

C. moderately disagree

D. strongly disagree

12. I'd value my employees' well-being, but not at the expense of my business.

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- A. strongly agree
- B. moderately agree
- C. moderately disagree
- D. strongly disagree

13. Given reasonable odds, my efforts usually influence the outcome of an endeavor.

- A. strongly agree
- B. moderately agree
- C. moderately disagree
- D. strongly disagree

14. My energy level is higher than that of most people.

- A. strongly agree
- B. moderately agree
- C. moderately disagree
- D. strongly disagree

15. I'm able to remain calm and perform well in a crisis.

- A. strongly agree
- B. moderately agree
- C. moderately disagree
- D. strongly disagree

16. I can be patient and acknowledge when a situation is beyond my control.

- A. strongly agree
- B. moderately agree
- C. moderately disagree

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D. strongly disagree

17. I love the challenge of analyzing, attacking, and completing a complex task.

A. strongly agree

B. moderately agree

C. moderately disagree

D. strongly disagree

18. I've often led and directed projects and groups.

A. strongly agree

B. moderately agree

C. moderately disagree

D. strongly disagree

19. I can easily change course once I've started a project.

A. strongly agree

B. moderately agree

C. moderately disagree

D. strongly disagree

20. I'm capable of firing an unproductive employee, although I would not be happy at the prospect of doing it.

A. strongly agree

B. moderately agree

C. moderately disagree

D. strongly disagree

21. I like to experiment and try new things—from meeting new people to trying new activities.

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- A. strongly agree
- B. moderately agree
- C. moderately disagree
- D. strongly disagree

22. I've had years of experience, either in business or as a hobby, in the field in which I plan to start a business.

- A. more than 3
- B. 1 to 3
- C. between 6 months and 1
- D. 0

23. I've had the following business experience:

- A. owned and managed my own business
- B. management-level experience (supervised others)
- C. employee-level experience (no supervisees)
- D. none

24. I've been ill to the extent that it curtailed my activities days over the past three years.

- A. 0 to 5
- B. 6 to 10
- C. 11 to 15
- D. 16 or more

25. I function most effectively if I get at least hours of sleep a night.

- A. 5 or less
- B. 6

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C. 7

D. 8

INTERPRETING YOUR SCORE

92–100 The Fortune 500 Awaits!

You possess most, if not all, of the key personality and behavioral traits of the successful entrepreneur. Get to work!

84–91 Go For It!

You're no Micheal Dell , but you still possess an encouraging number of entrepreneurial characteristics. If your score on the last five questions was 23 or above, your behavioral attitudes

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Do You Really Need a Friend Quiz To Tell If Someone Is Your Friend?

By Brian Fong

Q. I took a friend quiz in a magazine and it says that I don't make a very good friend. Can that really be true?

A. First, let me say congratulations! If the quiz said that you don't make a very good friend then you must have answered the quiz honestly, at least from the friend quiz author's point of view.

Now let's delve into the content of the quiz. The bad thing about a friend quiz is that it is automatically biased by the author's opinion of what makes a good friend.

For example: There might be a question that asks:

Your friend wants you to cover for her by telling her mother that she is sleeping at your house when she is really going to an all night party with her boyfriend. Do you say:

A. "No problem." B. "I'll do it but I'd rather not." C. "No way, you're on your own girlfriend."

What's the right answer? Well, the morally right answer is obviously "C". Would that make you a better

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friend that either "A" or "B"? Yes, actually, it would. There is a very good chance that something bad is going to come out of the all night party. Your friend could get drunk and become a victim of date rape, get injured or killed in a car accident, or get arrested if the police raid the party. As a good friend, you should care more about your friend's safety and security than her having a good time doing something that she has to lie about.

However, if the friend quiz rates you a snitch because you answered "C", then, according to the author, you're not a good friend.

Look. You don't need a friend quiz to know if you're a good friend, or if someone else is a good friend to you. Take the quiz for the fun of it, but don't take it seriously. Your heart knows if you are a good friend and what it means to have a good friend. Trust your instincts and not some stranger's value system. A person's friendship is far too valuable a gift to trust the results to a friend quiz.

Brian Fong runs the popular quiz site

<http://www.QuizFaq.com>

Quiz Faq – Your solutions for the quiz.

Do You Really Need a Friend Quiz To Tell If Someone Is Your Friend?

Is There Such a Thing as a Popular Quiz?

Did You Hear The One About The Funny Quiz That Was Walking Past a Graveyard?

Taking the Love Quiz

Compensating for Your Entrepreneurial Style—or Lack of Style

Starting a Successful Retail Business

Travel Cheap! Travel Well!

Free Government Grants

Instant Info–Product Business

My Discount Vault



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