

This Free E-Book is brought to you by Natural-Aging.com.

100% Effective Natural Hormone Treatment
Menopause, Andropause And Other Hormone Imbalances
Impair Healthy Healing In People Over The Age Of 30!

The Problem with Partial!

By Wally Conway

The Problem with Partial! by Wally Conway

Frequently, we get the request in our office for a "partial" inspection. This is another of those things that truly escapes my logic. While I am sure that the basis for this request is the desire to reduce the expense of the inspection, partial inspections are often a high-risk event for everyone concerned. Let me explain by way of example.

The most common partial inspection request is the roof inspection. This is due primarily to the high replacement cost of the roof and the probability of extensive damage to the interior of the home should the roof fail.

Here's where the problems begin. Most folks assume that the roof inspection takes place on the roof. It is true that walking on the roof is an important element of the roof inspection. But, to really judge the past history and future performance of the roof, the interior of the home as well as attic space should also be inspected.

More often than not, roofs leak for quite some time into the attic before the leak is detected in the interior living space. Some leaks begin so small that for years the wood roof sheathing is kept wet and rotting. The water may also have dripped onto wires causing corrosion and ductwork causing mold! How are these additional discoveries disclosed in the context of the "partial" inspection?

To ignore them is clearly irresponsible; to disclose them is to surely expand the inspection beyond its requested partial scope. In either scenario, it is certain to create confusion and consternation. Had these initial symptoms of problem been discovered and disclosed in the context of a full inspection it would be a much simpler and more professional process to provide a clear and complete picture for integration into the contract. Seldom are partial inspections good for anyone in the transaction other than follow-up to the initial full home inspection.

Copyright © Florida HomePro, Inc. and Wallace J. Conway. All rights in all media reserved.

The Problem with Partial!

Wally Conway is President of Florida HomePro Inspections, and is featured regularly on HGTV's "House Detective". As a speaker, published author, instructor, and host of The Happy Home Inspector radio show every Saturday at 5 PM on WOKV 690, Wally blends the right amount of up-to-date information with just the right amount of humor, insight, motivation, and real-world application. Visit <http://www.wallyconway.com> and <http://www.gohomepro.com> for more information!

WIN THE "YEAH BUT" GAME in 5 Easy Steps

By Laurie Weiss

You know the game, don't you? Someone invites you to help them solve a big problem and every great suggestion you make is met with, "Yeah, but that won't work because...." Frustrated and defeated, you finally give up.

Next time someone tells you about a problem, use these steps.

1. Listen politely, without offering any suggestions. Remember, it is not your problem.
2. Affirm that the problem is really important. Just say, "That sounds like a really big problem."
3. Ask, "What have you already tried (thought of) doing about the problem?" You learn all the suggestions to scratch off your list. And you subtly reinforce the capabilities of the person with the problem.
4. After you hear the answer, ask, "How did that work out?" You invite the problem holder to rethink his or her own challenge. Often that leads to a solution on the spot, with thanks to you for your brilliant suggestions. (Of course, you have not made any suggestions, but that doesn't really matter.)
5. Ask, "Is there anything you would like from me?" Often the answer will be, "No thanks, I have figured out what to do next." If you are invited to do something more, you can choose to accept or decline with a much broader understanding of the problem.

These steps will help you resist your own tendency to try to be a hero by solving someone else's problem, usually before they even ask for your help. This game usually starts by someone lamenting about a problem instead of asking for help to solve it.

The invitation you are learning to decline is really about proving that the problem is unsolvable, that nobody can help, and that the problem holder is justified in giving up and doing nothing further about the problem.

Instead, you affirm the problem holder's skill and resourcefulness, without getting involved in the game. And you may become the hero after all.

Copyright 2004 Laurie Weiss, Ph.D.

The Problem with Partial!

Laurie Weiss, Ph.D., author of Dare To Say It!, is an internationally known executive coach, psychotherapist, and author. For more simple secrets for turning difficult conversations into amazing

opportunities for cooperation and success, visit

or email:

Permissions:

You may publish this article free of charge in your ezine, web site, ebook or print publication so long as the copyright notice and the resource paragraph (at the end of the article) are included.

Laurie Weiss, Ph.D.

Email:

WIN THE "YEAH BUT" GAME in 5 Easy Steps

The IDEAL Problem Solver

Get Your First Sale!

Marriage Problem; Is Your Marriage Problem Severe Enough To Warrant Getting A Divorce?

3 Hypnotic Selling Tools!

File Resource Meter Software

Refund Plague Mini–Course

Vegetarian Recipe Book

Obesity and Weight Loss

How To Overcome Dandruff



This Free E-Book has been brought to you by Natural-Aging.com.

100% Effective Natural Hormone Treatment
Menopause, Andropause And Other Hormone Imbalances
Impair Healthy Healing In People Over The Age Of 30!