

This Free E-Book is brought to you by Natural-Aging.com.

100% Effective Natural Hormone Treatment
Menopause, Andropause And Other Hormone Imbalances
Impair Healthy Healing In People Over The Age Of 30!

This Old House Just Became a Home

By Arleen M. Kaptur

This Old House Just Became a Home by Arleen M. Kaptur

The evolution of man seemed to always include some type of dwelling. We went from living in a cave to possibly pitching a tent on a distant planet.

Man (and woman) needs a place to call home. "Home is where the heart is" is a very familiar saying but there is more truth to these words than meets the ear.

Your home can be a simple efficiency apartment or a royal castle – and many stops in between. It is not the structure of the place – it is what you make it.

It should symbolize protection, security and comfort. The feeling should be one of love and tranquility and always the feeling of happiness.

Decorations can be elaborate and expensive or simple and home-made. A favorite chair, a well-loved and well-read book, and warm slippers – coming in with muscles tired by a full day – leaving once again refreshed and renewed.

If you live where cold and snow are a part of the winter season, then you know the thrill of approaching your home and seeing the cheery light from the windows displaying endearing patterns on the pure white snow. Your hands and feet are numb and your cheeks are as rosy as that rose you held in your hand in the summer.

You open the door, and the scent of dinner cooking in the kitchen meets you, or is it just the memory of a campfire during the warm season with toasted marshmallows, broiled bacon, spicy hot dogs, and that inevitable cup fo campfire coffee.

You rush into the door and you are once again in an atmosphere you have created that welcomes you each and every time no matter the course of the day. Your hands and feet begin to tingle as the warmth rushes through your body and your ears and cheeks glow as blood returns and circulates. There is a sense of ease – whether you kick off your shoes or peel winter wear. You are tired, but

This Old House Just Became a Home

happy; cold, but at peace, and you have an appetite that can be fixed with a seven-course meal or a grilled cheese sandwich. Humans are home-loving creations and your home reflects you – there are your favorite things that can be seen, touched and held if you feel the need.

After a meal you sit down and you begin to feel drowsy – there is a whole world of difference in a natural tiredness that comes from peace and relaxation then the nervous exhaustion of a very competitive world.

If you have a fireplace, whether wood, gas, or even make-believe, it represents tranquility and an acceptance of whatever life sends your way.

Sitting near a fireplace, loved ones are more cherished, dreams are sweeter and ambitions more

believable. Your mind searches the universe for plans that are possible, and hope surrounds them. Your drift off to sleep, and your body repairs and replaces parts that are worn from everyday life and well-used. Your world becomes as natural as the trees in the forestland but as royal and sophisticated as a star-filled heaven.

You are home – and life is good.

ENJOY!

©Arleen M. Kaptur 2003 January

Arleen has written numerous books, articles, and cookbooks. Her newsletters:
<http://www.Arleens-RusticLiving.com> <http://www.arleensite.com>

Open Houses – Is The Realtor Really Working For You?

By Sintilia Miecevole

As soon as their home is listed, most home sellers ask their realtor almost right away, "When are you going to hold an open house?" We need to know just how much credibility there really is in open houses for the home seller, so I hope you find the following information helpful.

Most open houses take place over the weekend when the general public is more able to preview homes. I have learned that about 95% of the people that come an open house either know a realtor or have one within their family they will use. That leaves 5% that are not working with a realtor. Of that 5%, out of curiosity, some are neighbors interested in the asking price so they can use it and other information for a comparison to their own home. The remaining small percentage end up driving by the area, notice the open house signs your agent strategically placed at each corner and walk into your house. These are strangers, possibly unqualified to purchase your house, and not only that, but your house may not be the right fit or style they are looking for anyway. Then there are those people just passing the time of day.

That being said, those that become disinterested in your house now become a prospective buyer of another house that your realtor would be happy to show them. So, now are you surprised that an open

This Old House Just Became a Home

house usually benefits the realtor more than the home seller? I'm not saying an open house is necessarily useless. There have been lots of cases a home sells as a direct result of an open house. The percentage of homes sold as a direct result of open houses is minimal to say the least.

Your realtor's time is very expensive. You are paying your realtor a nice hourly wage via a commission to market and sell your home. Do you feel that nice hourly wage should be spent baking cookies and permeating the house for a possible buyer or spent wisely on mass marketing media, networking and other more effective marketing strategies? I'm sure you can answer that one.

I have to admit I would be very upset if there was an open house at my house and my realtor was discussing other houses for sale with other potential clients. After all, I pay that realtor a good commission to sell my house in a timely manner.

The thing to remember is to stay focused on the priorities of selling your home. What is required to sell your house? That's the real question because you must remember this is now no longer your "home." It is a house to be marketed, so put away all your family pictures and too personal things that will cloud the potential buyers eye to see their possessions in the house. Ask your realtor and then do it. If it means cleaning out the house or painting, do it. Do whatever it takes and your house will sell in a timely manner.

Sintilia Miecevole is the administrator of

which has information and resources

including realtors, finding a realtor, real estate and more. Be sure to visit

for

further information.



This Free E-Book has been brought to you by Natural-Aging.com.

[100% Effective Natural Hormone Treatment](#)
Menopause, Andropause And Other Hormone Imbalances
Impair Healthy Healing In People Over The Age Of 30!