

To keep on earning, keep on learning

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By Michelle L. Casto

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To Keep on Earning, Keep on Learning
By Michelle L. Casto, M.Ed.

Success in the modern world takes more than just information and knowledge. You must apply what you know to real life situations and you must be open to learning, un-learning, and re-learning. With the rapid advancement of technology, fluctuating economy and societal and corporate changes, you must adopt a learning mindset in order to succeed. Indeed, the key to lifelong earning is lifelong learning.

As you embark on this lifelong learning path, strive to always be a student. Open yourself to new ideas, information, concepts and be adaptable----there are essential for the new world of work. Some benefits of becoming a lifelong learner are:

- increased self confidence when approaching new tasks or ideas
- persistence in pursuing goals
- better decision-making and problem solving skills
- the ability to be a career strategist
- improved time management and organizational skills
- the ability to change with the times
- greater personal satisfaction
- higher pay and employment opportunities.

To become a student of life, start by finding out how you learn best. There are three ways people learn: auditory (hearing), visual (seeing), and kinesthetic (doing). If you are not sure which type you are, ask yourself, "How do I like to be given directions?" If you are an auditory learner, you prefer to be told how to get there. If you are a visual learner, you prefer to be shown how to get there. If you are a kinesthetic learner, you prefer to actually drive there yourself.

Another important aspect to learning is whether you are left or right-brained dominant. Left-brain dominant people are good with logic, analysis, math, language, and writing. Right-brain dominant people are good with imagination, colors, graphics, music and rhythm.

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Of course we have the capacity for both; and when we are able to tap into both sides of the brain, we are using our brain's full potential.

Many famous people used their whole brain. For example, Leonardo Da Vinci was an artist and innovator. He sketched helicopters hundreds of years ago because he was fascinated by mechanics. He also used his knowledge of how the human body stands and moves to create extraordinary, lifelike paintings.

Strive to use your whole brain when studying, working and interacting with others. Also, be selective with what you feed your brain. As the computer saying goes, "garbage in, garbage out." The same holds true for what programs your brain is using. Therefore, only input positive, healthy and educational programs. Keep in mind that your thoughts, along with your ability to add, change, and

discard them, is what essentially makes up your mind.

An ancient Chinese proverb says it best, "To gain knowledge, add things every day. To gain wisdom, remove things every day." Just like a computer needs to delete files and information that are no longer useful, you have to discard information that no longer serves you. Knowing what is important to know, as well as what needs to go, will ensure that you have plenty of space left for learning the next new thing.

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Accelerated Learning is Profitable

By Daniel Sitter

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Accelerated learning is not only practical, it is profitable. Acquiring the ability to learn new skills faster is undoubtedly the most direct path and fastest means possible to enhance your earning power and hence, your income. Learning faster is a valuable skill that will benefit you no matter your profession.

Just what exactly is accelerated learning? It is the refined skill set that will enable you to learn new material faster than ever before, faster than you ever thought possible. Accelerated learning is simply a set of tools, that when put into practice, will enable you to move ahead in most any subject far more rapidly. Do think such a newfound skill set could have an impact on your education? Do you believe that you may prosper from learning more rapidly? Do you think learning faster might possibly impact your career and your perceived value to your employer?

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Today's marketplace is changing rapidly. New education and employment variables are being introduced daily that constantly impact individuals and society. The person who can adapt easiest and move forward quickest is the person who will prosper in our new economy. We must continuously be learning new skills if we wish to prosper and offer true value to our employers. Jobs are becoming more competitive and complex. Technology is impacting almost every aspect of society. The fact of the matter is that the pace of these changes and the implementation of technology will continue to increase.

Learning at an accelerated rate is also a mindset that must be accepted at a personal and subconscious level. You must believe in your gut that you can do it! You can learn faster. Unfortunately, we are not taught this way of thinking in school and the average person simply does not seek additional education once completing high school or college. Do not succumb to the average, the minimum or the just-get-by mode of thinking. You can be superior, not in your intrinsic value as a human being but as a person seeking greater success in life. It all starts with belief in yourself and an attitude of perseverance. Here are some simple steps to begin the process:

1. Desire: You must really want to get ahead. Decide to move forward.
2. Belief: Know in your heart that you can do better. The future is yours.
3. Attitude: Acquire the necessary training and get started. Keep your focus on your goals.
4. Persistence: Be persistent. Never give up. Always be moving ahead, no matter the obstacles.
5. Practice: Practice what you learn. Put into action the new skills you acquire. Practice. Practice.

Identifying the skills you need, learning them faster and putting them into practice sooner will generally precede earning more income. Learning faster will give you the competitive edge you need to separate you from everyone else vying for career advancement. There is no magic, simply additional education via accelerated learning.

Daniel Sitter is the author of the popular, award-winning e-book, *Learning For Profit*. Designed for busy people, this new book teaches simple, step-by-step accelerated learning skills, demonstrating exactly how to learn anything faster than ever before. *Learning For Profit* is currently available from the author's web site

and a variety of online software and book merchants.

Mr. Sitter is a contributing writer for several online and traditional publications. His expertise includes sales, marketing, self-improvement and general business topics.

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