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Your Greatness Begins With The Tiniest Of Waves

By Josh Hinds

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Everything begins with the smallest of gestures — I think it's for this very reason that many of us never get around to reaching the points in our life where we'd like to be.

The timing just never seems to be right. We never have quite enough money for our undertaking or venture. We convince ourselves that we're not smart enough to go for our master's degree, or go to go back to college... To this I can only say one thing — HOGWASH!

My friend, the simple fact is that if you wait for "just the right moment" before you undertake any significant venture you're likely going to be about where you are now — still waiting. Why is that?

Because as most anyone who has gone before you will tell you, there is rarely a "right time" to set out in search of ones destination.

Sure, there are variables that can come into play. For example, if you're dream is of starting a home business, yet you rely on the day to day income that your job provides the last thing you'd want to do is to simply quit that job. However, what's stopping you from starting and working it around your existing career? Then as your business takes off you can choose (or not) to move fully into your business and phase out your old job.

What if it's not a business you want to pursue? What if it's the farthest thing from a business? No problem! The same general rules can be applied to just about any undertaking.

Your own creativity and thought's will narrow down the details. Simply taking those first awkward steps can literally set in motion a whole string of events that end up propelling you forward.

Things begin with an idea, but your action, no matter how small it may appear at first — gives fuel to the fire and eventually determines how successful your outcome. Remember, the biggest of fires starts with the smallest of embers.

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While it may be true that you have no control over your beginnings. With enough courage to undertake and learn new skills we can indeed take control of our outcomes. We have no choice as to whether we're born into poverty or wealth, but at least to some extent we can determine if we'll stay there.

This doesn't mean that it won't be one heck of a fight to leave such humble beginnings if that's what we want. However, one need only look at the countless examples of those who started from much humbler beginnings than you and I, yet achieved far greater things than life would have believed possible.

Look at such examples not in awe, but rather from a point of view that you are as capable of greatness as your fellow man or woman. Set out on your path today with the knowing that greatness is within you. The objective is for you to figure out how to best bring it out... To your success, Josh Hinds

Written by Josh Hinds of <http://www.GetMotivation.com> Sign up for my ezine at <http://www.GetMotivation.com/ezines.html> Josh is also the co-founder of <http://www.AudioMotivation.com> – which includes an abundance of self-improvement resources as well as exclusive audio interviews with leading experts in the areas of motivation and personal development.

High Performance Mastery: Top 7 Principles For Transforming Your Business From Mediocre

To Great

By Denise Corcoran

In the words of motivational speaker, Les Brown — "You don't have to be great to get started, but you do have to get started to be great." Where do you start to transform your business from mediocre to great?

Below are your top 7 essential ingredients for cultivating greatness within your own business:

1. **KNOW WHAT YOUR BUSINESS STANDS FOR AND LIVE THOSE VALUES.** More than ever, today, customers don't just ask "what products do you offer?" They also ask "what values do you stand for?" What values does your business stand for? What practices have you developed to live those values daily?
2. **KNOW YOUR COMPELLING "WHY."** Viktor Frankl, the great Austrian psychiatrist, said it best: "Success, like happiness, cannot be pursued; it must ensue ... as the unintended side effect of one's personal dedication to a cause greater than oneself." For what "transcendent" purpose does your business exist? How does your business make a difference in your customers' lives?
3. **ALWAYS SEEK THE EDGE.** In 1954, Roger Bannister did the seemingly "impossible" and ran the first 4 minute mile. When asked how he did it, he said "It's the ability to take more out of yourself than you've got." How can you "take more out of yourself than you've got" to achieve the seemingly impossible in your business?

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4. **DARE TO BE DIFFERENT.** Contrarians are the change agents in the business world. These wealth-building businesses are not simply "executing better" — they're radically changing the rules of the success game in their field or industry. Where in your business can you break the rules? How can you set yourself apart from the crowd in your industry?

5. **FIND MODELS OF GREATNESS.** Within every industry, every geography, every career path, there are examples of greatness everywhere. Find those people, those businesses that inspire you the most. What is it about them you would like to emulate? What changes can you make today to be like them?

6. **KNOW THE END IN MIND.** Great businesses ****decide**** their future. They are not dictated by it. They know exactly where they want to be, by when, how, and then persist in getting there. What decisions have you made about your business future? What do you need to decide differently in order to have a great outcome?

7. **COMMIT TO PERSONAL GREATNESS.** Your business is a direct reflection of where you are at. It only grows as quickly as you do. To build a great business, you must commit to your own personal greatness. How do you define personal greatness for yourself? What changes can you make to unleash your own greatness?

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